



88-2

9 July 1958

MEMORANDUM FOR: COMPTROLLER  
ATTENTION : Finance Division  
SUBJECT : MKULTRA, Subproject No. 88

Under the authority granted in the Memorandum dated 13 April 1953 from the DCI to the DD/A, and the extension of this authority in subsequent memoranda, Subproject 88 has been approved and \$5,000.00 of the over-all Project MKULTRA funds have been obligated to cover the subproject's expenses and should be charged to Allotment 9-2502-10-001.  
9-2502-10-902

[Redacted]  
Chief  
TSS/Chemical Division

APPROVED FOR OBLIGATION  
OF FUNDS:

Original Signed by [Redacted] A  
Research Director

I CERTIFY THAT FUNDS ARE AVAILABLE  
ORIGINATION TO CORRAL NO. [Redacted]  
CHARGE TO VOUCHER NO. 9-2502-10-902  
APPROVED TO SPEND

Date: \_\_\_\_\_

Distribution:  
Orig & 2 - Addressees

- 1 - TSS/OC
- 1 - TSS/FASB
- 1 - TSS/SRB

[Redacted]

88-3

10 July 1958

MEMORANDUM FOR: CHIEF, FINANCE DIVISION

VIA : TSS/Budget Officer

SUBJECT : MKULTRA, Subproject 88, Invoice No. 1  
Allotment 9-2502-10-001

1. Invoice No. 1 for the above subproject is attached. Payment should be made as follows:

Cashier's check in the amount of \$5,000.00, drawn on a [redacted] bank and made payable to the [redacted]

2. Please forward the check to Chief/TSS/Chemical Division through TSS/Budget Officer by Thursday, 24 July 1958.

3. This is a final invoice. A total of \$5,000.00 was obligated under this subproject during FY 59. However, since it is anticipated that additional funds will be obligated for this project, the files should not be closed.

[redacted] Chief  
TSS/Chemical Division

Attachments:  
Invoice & Certifications

CHECK # 2222 IN THE AMOUNT OF \$5,000 RECEIVED

Distribution:  
Orig & 2- Addressee

Dr 889 000119 600.1 2502-15-962 11.2 \$5,000.00  
Cr Cash 5,000.00

17 July 58 6432



CERTIFICATION

(3) It is hereby certified that the program under subprojects 39, 41 and 65 have been satisfactorily completed and returned unused funds. However, subproject 68, which is still continuing also refunded money. Therefore, it is requested that the amounts as shown below on Invoice Number 1 of subproject 124 be credited to the subprojects as shown below.

<u>Project</u>	<u>Amount</u>	<u>MOB</u>	<u>Assignment</u>
\$30	\$1,356.86	143	5-2502-10-001
\$81	1,977.52	630	9-2502-55-902
\$65	50.00	2664	8-2502-10-001
\$68	1,690.00	119	9-2502-55-902 ✓

\_\_\_\_\_  
Chief, T&D/Research Branch

Date: \_\_\_\_\_

\_\_\_\_\_  
Research Director

Date: \_\_\_\_\_



88-4

January 15, 1959

Memorandum to [REDACTED] c

Subject: [REDACTED] c

We received the sum of \$5,000.00 for the special four months study to produce a series of cultural studies. The consultant fee of \$3,000.00 was paid directly to [REDACTED] and the sum of \$310.00 was paid to him for typing expenses. This leaves a balance of \$1,690.00 in the account. c

[REDACTED] c

88-5

88 f.

October 24, 1958

[Redacted]

C

Dear [Redacted]

C

Enclosed is the check. I am still reading the last material. I find that I'm way behind on all of my reading, including your last section, for which I apologize. I shall be away much of next week but will be in touch by telephone to try and arrange an appointment. Regards to the family.

Sincerely yours,

[Redacted]

Executive Secretary

C

[Redacted]

C

Enc: 1

88-6

88  
31

RECEIPT

Receipt is hereby acknowledged for [REDACTED] Check No. 226412,  
dated July 18, 1958, drawn on the [REDACTED]  
in the amount of \$5,000.00, payable to the [REDACTED]

E  
B

E  
B

[REDACTED]

C

Date: 7-28-58

88-7

10 July 1958

MEMORANDUM FOR: CHIEF, FINANCE DIVISION

VIA

1 TSS/Budget Officer

SUBJECT

1 MKULTRA, Subproject 88, Invoice No. 1  
Allotment 9-2502-10-001

1. Invoice No. 1 for the above subproject is attached. Payment should be made as follows:

Cashier's check in the amount of \$5,000.00, drawn on a [redacted] bank and made payable to the [redacted] B

2. Please forward the check to Chief/TSS/Chemical Division through TSS/Budget Officer by Thursday, 24 July 1958.

3. This is a final invoice. A total of \$5,000.00 was obligated under this subproject during FY 59. However, since it is anticipated that additional funds will be obligated for this project, the files should not be closed.

[redacted] A  
Chief  
TSS/Chemical Division

Attachments:

Invoice & Certifications

Distribution:

Orig & 2- Addressee

1 - TSS/FASB

✓ 2 - TSS/CD

TSS/CD [redacted] (10 July 1958)

A

[redacted]

88-7

**INVOICE**

**For services**

**\$5,000.00**

[REDACTED]

B

**CERTIFICATIONS**

(1) It is hereby certified that this is Invoice No. 1 applying to Subproject No. 88 of MKULTRA, that performance is satisfactory, that services are being accomplished in accordance with mutual agreements, that a detailed agenda of the payments and receipts is on file in TSS/CD, that this bill is just and correct and that payment thereof has not yet been made.

\_\_\_\_\_  
Chief, TSS/Chemical Division

Date: \_\_\_\_\_

(2) It is hereby certified that this invoice applies to Subproject No. 88 of MKULTRA which was duly approved, and that the project is being carried out in accordance with the memorandum of 13 April 1953 from the DCI to the DD/A, and the extension of this authority in subsequent memoranda.

\_\_\_\_\_  
Research Director

Date: \_\_\_\_\_

[REDACTED]

88-13770  
88-8

[REDACTED]

9 July 1958

MEMORANDUM FOR: COMPTROLLER  
ATTENTION : Finance Division  
SUBJECT : MKULTRA, Subproject No. 88

Under the authority granted in the Memorandum dated 13 April 1953 from the DCI to the DD/A, and the extension of this authority in subsequent memoranda, Subproject 88 has been approved and \$5,000.00 of the ever-all Project MKULTRA funds have been obligated to cover the subproject's expenses and should be charged to Allotment 9-2502-10-001.

9-2502-15-902

[REDACTED]

Chief  
TSS/Chemical Division

A

APPROVED FOR OBLIGATION  
OF FUNDS:

[REDACTED]

Research Director

A

Date:

10/15/58

Distribution:

Orig & 2 - Addressee

- 1 - TSS/OC
- 1 - TSS/FASB
- 1 - TSS/SRB

[REDACTED]

88-9

[REDACTED]

DRAFT [REDACTED] A  
9 July 1958

MEMORANDUM FOR: THE RECORD

SUBJECT : Project MKULTRA, Subproject 88

1. The purpose of this subproject is to provide funds for the compilation of information and background material for a short course in Culture Appraisal. This work is undertaken in response to a requirement established with TSS by the [REDACTED] and will essentially follow the attached proposal. B

2. [REDACTED] an unwitting consultant of the [REDACTED] B

B [REDACTED] has agreed to act as principal investigator and to produce the required material within the time limitation specified by [REDACTED]. The cover used to explain this requirement to [REDACTED] is outlined in the last paragraph of the proposal. C

3. The funding and nominal supervision of this project will be handled by the [REDACTED] in the regular manner. Accounting for the funds expended will be according to the procedures previously established for the [REDACTED] relative to grants to unwitting agents. Any unused funds remaining at the conclusion of the project will be returned to the Agency. It is not anticipated that any permanent equipment will be acquired during the project. Travel funds will be accounted for in a manner consistent with the established practice of the [REDACTED] B

[REDACTED]

88-9

4. The total cost of this project for a period of four months beginning 1 July 1958 will not exceed \$5,000.00 including those administrative costs borne by the [redacted] B

B [redacted] Charges should be made against Allotment 9-2502-10-001.

[redacted] Chief TSS/Chemical Division A

Approved for Obligation of Funds:

[redacted] Research Director A

Date: July 16-1958

Attachment: Research Proposal

Distribution: Original Only

[redacted]

DRAFT OF RESEARCH PROPOSAL ON

CULTURE APPRAISAL

*(C)*  
~~\_\_\_\_\_~~  
This is the basic  
work we initiated over  
several weeks ago. It  
and must be the best  
have for him. (C) 88-9

The Problems-

It is essential that American personnel engaged in communication with individuals or groups of a foreign country have a clear understanding of the "social character" of that country. In order to achieve such an understanding, the American, whether he be in business, in government or a tourist, must understand his own society and how it influences his perceptions and behavior. The task of developing this understanding has never been fully appreciated in the American culture, despite the fact that the social sciences have emphasized for many years the necessity for developing frames of reference, training programs, and specific guidance for behavior under given situations. How can the knowledge and skills of social scientist be best applied to this critical, national problem?

Discussion

It is felt that the writings in the fields of cultural anthropology, sociology, social psychology, political science and economics contain adequate information at the present time to erect a theoretical framework for communicating to the neophyte in international affairs:

- a. an understanding of current literature about his own or any foreign area
- b. an understanding of the power and social structure of most areas of the world
- c. a system for rapid assessment of the interplay between the various social and cultural forces in a given area

- d. an improved appreciation of ways of exploiting these indigenous forces for his own purposes.

There have been attempts by the [redacted] and the [redacted] to develop training programs in the past based upon the above assumptions. The results have not been particularly noteworthy. Instructors working with the training programs have usually concluded that it was better to have no knowledge than to have incomplete knowledge. It was felt that short-term training in such a complicated area could at best produce only pseudo-sophistication which, in most cases, is more damaging than ignorance. The training efforts have been relegated to attempts to convey specific substance pertaining to events of a given area rather than attempts to provide a broad understanding. Further, officials of the [redacted] have surrendered their training programs to the theory that "experts" could be selected and employed to fill the needs of any given time. This has been true despite the fact that selection methods have lagged farther behind in scientific development than have culture appraisal methods or training methods.

#### Approaches to Solutions:-

It is felt that the efficacy of short term training programs has never been fully tested. No concentrated attempt has been made to extract those portions of social science lore which can be readily assimilated by the neophyte and applied for his own use "on the job." As an experiment, it is proposed that the following be compiled for use in teaching a course in "culture assessment":

- an integrated report covering the major literature on social character
- an annotated bibliography appropriately categorizing major considerations in culture assessment

- c. a reading guide for the student of International affairs to be broken down according to area
- d. a brief report identifying major components of American national character to provide the base line for observations of other cultures
- e. a similar report containing pertinent observations on the [REDACTED] character.

The assumption underlying the above documentation is that upon exposure to a systematized method of observation providing base lines for comparison can in a comparatively short time equip an individual to engage in intercultural affairs with greater efficiency and consequently improved chances of success.

Recommendations:-

It is recommended that as a pretest, the above materials be compiled for use in an experimental training program of seven days for [REDACTED] being assigned

B with [REDACTED] It is further recommended that  
C the proficiency of [REDACTED] who have undergone this training be carefully evaluated to determine whether it would be advisable to extend such training to other geographic areas.

88-10

18 June 1958

MEMORANDUM FOR: [REDACTED]

SUBJECT: [REDACTED]

Project for the [REDACTED]

B 1. Your request for service from the [REDACTED] has been received and we will be glad to attempt to meet the requirements you have outlined. At this time, it is impossible to guarantee meeting the mid-September 1958 deadline, but every effort will be made to do so.

A 2. [REDACTED] of TSS/CD will act as my representative in implementing this project. It is hoped that you will feel completely free to offer whatever advice, guidance and planning is necessary to insure that this activity will meet your needs.

A 3. It is suggested that [REDACTED] contact [REDACTED] as soon as practicable in order to formulate the project plan for my final approval.

[REDACTED] Chief, DD/P/TSS

Distribution:  
Orig & 1 - Addressee

TSS/CD/[REDACTED] (19 June 1958)

A

[REDACTED]

88-11

13 JUN 1958

Chief, TSS

[Redacted]

Project for the [Redacted]

1. I am in the process of surveying the needs of the [Redacted] in order to provide you with the general types of assistance I should like to have from the [Redacted]

2. In the meantime, however, there is one project I should like to request, to be undertaken at the earliest practical moment, and completed by mid-September, 1958. This project concerns the development of a package which can be used in the training of the [Redacted] to enhance his understanding of his own and other cultures. The ability to develop favorable relationships with individuals in a foreign country is clearly a basic requirement for the [Redacted]. Such an understanding should be based upon a knowledge of:

a. American social character and how it influences the way the American looks at himself, at foreigners, and at many different phases of his living.

b. The social character of the country to which the [Redacted] is being assigned, and how it will influence the attitudes and values of the natives of that country.

3. More specifically, it is requested that two packages be produced, one for American culture, and one for [Redacted] culture, from a survey of available knowledge which will contain the following things for each culture:

a. An integrated report covering the major literature on social character.

b. A bibliography of the major literature categorized in some appropriate fashion with a summary of the major points covered in each area.

c. A listing and brief description of major readings which would be most useful to the beginning student.

[Redacted]

88-12

SUBJECT: Project for the [REDACTED]

B

4. As rough guide lines, it is suggested that the integrated report include a description of the different approaches which have been used to study American social character, or any parts thereof, and examples of representative findings which have resulted from each approach. For example, the integrated report might include a discussion of the more general attitudes and values related to American social character, attitudes and values associated with social class, and attitudes and values associated with personality organization. Illustrations of the three different levels might include attitudes towards foreign and ethnic groups, patterns of up-mobility strivings associated with a particular social class, and motivation studies at the need level, such as the belongingness needs associated with certain aspects of conformity behavior.

5. Because of the time limitations involved, it is clear that the initial packages need not be based on exhaustive survey of the literature, but more on a representative survey.

6. If the [REDACTED] is willing to undertake this project, the Chief, [REDACTED] will discuss with your representative the people who might be persuaded to undertake it. Among those to be considered would be [REDACTED] at the [REDACTED] and [REDACTED] at the [REDACTED]

B  
6.

C/B  
C/B

WHEED

[REDACTED]

A

[REDACTED]